



DOVER SCHOOL DISTRICT SAU 11

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Empowering all Learners

TO: Members of the Dover School Board
Dr. William R. Harbron, Superintendent
FROM: Christy Prosser, Director of Technology
DATE: June 14, 2021
RE: Approval of Bid Award

Dover School District

Technology Hardware (Network) APC/UPS (qty13)

Hypertech Direct	\$12,222.73
Ockers	\$13,689.00
Data-Connect	\$14,638.65
Princeton IT Services	\$14,640.73
Clary Business Machines	\$14,689.87
Mvations World Wide Inc	\$14,902.55
Whalley Computers	\$15,269.15
Planet Cellular	\$15,483.00
Can-Am IT Solutions	\$21,908.06
Battery Backup Systems (Option 1 -to spec)	\$25,558.00
Battery Backup Systems (Option 2 – Alternate)	\$23,647.00

Recommendations:

The Technology Department recommendation is to award this bid to HyperTech Direct. This company was chosen because of their price point in bid. All bidders bid on the same specifications, one vendor provided the specified solution and one alternate solution. The District however, selected the lowest bid for award.