



DOVER SCHOOL DISTRICT SAU 11

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Empowering all Learners

TO: Members of the Dover School Board
Dr. William R. Harbron, Superintendent
FROM: Christy Prosser, Director of Technology
DATE: June 23, 2021
RE: Approval of Bid Award

Dover School District

*Technology – Interactive Panels + Installation
(Qty 177) – Preferred: Newline TruTouch 75"RS*

Company	Cost	Preferred Product or Alternate
Trafera	\$470,043.00	Preferred
Trox	\$451,723.46	Preferred
Conway	\$472,546.96	Alternate
ProAv Solution	\$388,584.00	Alternate
Clary Business Machines	\$491,415.00	Alternate
G2 Systems	\$349,214.00	Alternate
Ockers	\$426,366.00	Alternate

Recommendations:

The Technology Department recommendation is to award this bid to **Trafera**. This company was chosen because of their bid for preferred product, 7-year warranty, professional development included and fixed cost installation.