

Arena Commission

Minutes of February 21, 2006

Meeting called to order 7:00 PM at the Sam Allen Conference Room.

In attendance: Present: Dave Goodwin, Ronald Huml, Joe Nicolella, Tom Northey, Marty Sullivan, Gary Bannon, Colleen Carlisi, Brian Wilson and Pat McNulty. Not Present: Gary Gilmore Colleen Carlisi and City Councilor Liaison, Doug Dede.

- I. Minutes from January 17, 2006 were read. Motion was made by Ron Huml to accept the Minutes as read. Seconded by Marty Sullivan. Voted and accepted.
- II. Financial Statements were presented by Gary Bannon for the period ending January 2006. Revenue for the month was \$137,062 with expenses at \$128,321 we are \$8,700 in the black for the month. Motion was made by Ron Huml to accept the Financial Statements as read. Seconded by Tom Northey. Voted and accepted.
- III. Recreation Superintendent's Report was given by Gary Bannon. Gary talked about the budget and that he has submitted it to Jeff Harrington. Raised the ice rental in the budget to increase the revenue for the following year. Motion was made by Marty Sullivan to accept the Recreation Superintendent's report as read. Seconded by Tom Northey. Voted and accepted.
- IV. Arena Managers Report was given by Pat McNulty. We have been in touch with Donna from PSNH who turned us onto a company called Lighthouse Consulting; they came up and showed a fixture to replace the existing lights. They think that if we change to a different light, which is called T5ho fluorescent bulbs which can save us 15% on our overall electricity bills, so we are looking at \$27,000 to \$35,000 a year in savings. Motion was made by Ron Huml to accept the Arena Managers report as read. Seconded by Marty Sullivan. Voted and accepted.
- V. Program Supervisor's report was given by Brian Wilson. Brian talked about number of participants for public skate for the month we had 840 Monday through Friday and 1000 for Sunday. Rock night we had a total of 468 participants for the month. We had five birthdays for the month. Our Beginner lessons are going well we have on Wednesday 40 kids and Saturday 70 kids. Working on our spring and summer programs. Motion was made by Ron Huml to accept the Program Supervisor's report as read. Seconded by Tom Northey. Voted and accepted.
- VI. Marketing status report- Brian Wilson gave Colleen's report, he talked about doing the showcase for Saturn for a week and on top of that they put a car out front all marked up to get attention. Then capped off the week with a Saturn booth in the lobby of the rink during the busy Dover High Game and they did a raffle. We have enrolled in the Summer Camp Expedition in March to use it as an opportunity to push the arena as a day camp field trip destination also to get more attendance in our Camp Kool program. Motion was made by Marty Sullivan to accept the Marketing status report as read. Seconded by Tom Northey. Voted and accepted.

Other Business: Talked about the City Council tour and that it would be a good opportunity to show the progress that has been made at the Arena.

With no further business to discuss, meeting was adjourned at 8:29 PM.

Next meeting is set for March 21, 2006; 7:00 PM

Submitted by: Lisa Berry
Arena Secretary