

MINUTES  
Cable Franchise Review Committee  
City Manager's Office  
June 9, 2005  
6:00 pm

Attendees: Jean O'Shea, Audra Lurvey, Julie Glover, Brian Miller.  
Absent: Councilor Doug Dede, Robert Paolini, EJ Bleiler and Bryan Christensen

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- Bryan promotes Comcast as a more locally oriented provider than prior companies as they have corporate ties in Dover. In NH, 95% of renewals are informal. Bryan believes this process can be completed informally. Bryan expresses that franchise renewal cannot involve negotiation for Technology and Channel Line-up
  - Christensen expresses that the City will ask for franchise fee. Joyal advises that community needs will be reflected in ascertainment report.
  - Bryan advises that channel space is not quantified as dollar amount.
  - Mike advises that City will be concerned.
  - Mike asks Comcast to bring examples of contracts and initial proposal based on their understanding of community needs.
  - Mike asks Brian to be sensitive to promises conveyed in current Franchise Agreement over the last 35 years. Looking specifically at the lack of completion of services providing value equivalent to what other communities received in actual cash payments.
  - Bryan advises subscribers are approximately 11,000 and change. Can not explain difference from the 13,000 that was offered in mid-70's.
  - Bryan would like to set up meeting with City staff to look at needed cable extensions.
  - Dana asks to see more detail on what has been invested by Comcast in community groups.
  - Dana asks that Comcast respond to follow up letter asking for better response to franchise.
  - The next meeting will be held on July 12<sup>th</sup> at 6:00 pm in the CM office.
  - Bryan will share agreements from other communities.
  - Bryan will be sending initial proposal a few days in advance.
  - Bryan leaves room and Committee discusses the need to review documentation to be provided by Brian.

