



CITY OF DOVER

DOVER ARENA COMMISSION-MINUTES

Meeting Type: Regular Meeting
 Meeting Location: Dover Arena – 110 Portland Avenue, Dover, NH 03820
 Meeting Date: **Tuesday December 15, 2009**
 Meeting Time: **7:00 pm**

The Meeting was called to order at 7:05 PM at the Sam Allen Conference Room

Commission Member	Title	12/15/09	11/17/09	10/20/09	9/15/09	8/18/09
Gary Bannon	Recreation Director	X	X	X	X	X
Pat McNulty	Arena Manager	X	X			X
Dave Goodwin	Arena Commission Chairperson	X	X	X	X	
Ron Huml	Commission Member	X	X	X	X	X
Marty Sullivan	Commission Member					X
Dennis Munson	Commission Member	X	X	X	X	X
Larry Raiche	Alternate Commission Member		X	X		X
Ray Pasquale	Program/Marketing Manager	X	X	X	X	X

- I. **Approval of the Minutes:** Asked to make the change in section II next to last sentence to add the word profit. Ron made a motion to accept the minutes and was seconded by Dennis Munson, all in agreement.

- II. **Financial Reports:** The arena posted revenues of \$ 137,041.07 for this period; \$ 432,669.11 year to date. The arena posted expenses of \$ 51,039.63 for this period; \$ 387,494.16 year to date. Ron did a comparison, last year revenue was \$ 488,984.00 this year was \$432,669.00 for a shortfall of \$56,315. On the expense side \$499,925.00 which showed a loss in November 2008 of \$10, 941.00., this year \$392.637 which included the bond payment in the total amount which would give us a profit of \$40,032.00. Dennis Munson made the motion to accept the financial reports and was seconded by Ron Huml. All were in agreement.

- III. **Recreation Director's Report** Gary Bannon discussed that he will be working on the budget. Met with Pat and Ray take the numbers we have for the budget and to review the expense and revenue. We are looking to have some flexibility in the ice rates in the preseason and looking into the possibility of doing it. The budget has to be done by Jan 8th. Ron Huml made the motion to accept the report, it was seconded by Dennis Munson; all were in agreement.



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- IV. Arena Manager's Report:** Pat discussed that all mechanical things are good. Mentioned that Gary brought the city council to the Arena to have a tour of the building and Gary did a nice presentation to them. Dave mentioned doing an open house to get more foot traffic in the Arena. Larry wanted to have a flexible rate schedule; Pat is looking at option to try and lower the price of ice and looking to find a way to make it work without losing revenue. Ron made the motion to accept the report, it was seconded by Dennis Munson; all were in agreement.
- V. Program/Marketing Report:** Ray discussed that we are just finishing up the Coed C League with a total of 84 participants and the next session will be starting up in January and already we have 66 signed up so far. The Over 45 League is ending and the next session already has 14 signed up for the next session but we need 40 participants. Looking good as we move into our next session into March for our programs as far as sign ups go. Registrations are going okay. Marketing is right on target with our budget of \$17,000.00 with the people that are already here advertising with us. Ron Huml made the motion to accept the report and it was seconded by Dennis Munson. All were in agreement.
- VI. Other Business:** Gary mentioned that Pat and Ray met with the two skating clubs (Great Bay Figure Skating and The Skating Club of NH) for a fundraising for cancer called Passionately Pink which will be held on Jan 23rd. Also Gary mentioned that he talked with the City Council about the traffic issues and concerns with the Arena and Outdoor Pool during the tour of the outdoor pool. With no further business to discuss; the motion to adjourn the meeting was made by Ron Huml and seconded by Dennis Munson. The meeting was adjourned at approximately 7:53pm.

Next meeting is set for January 19, 2009 at 7 p.m.

Submitted by: Lisa Berry
Arena Secretary