



CITY OF DOVER

DOVER ARENA COMMISSION-MINUTES

Meeting Type: Regular Meeting
 Meeting Location: Dover Arena – 110 Portland Avenue, Dover, NH 03820
 Meeting Date: **Tuesday March 23, 2010**
 Meeting Time: **7:00 pm**

The Meeting was called to order at 7:04 PM at the Sam Allen Conference Room

Commission Member	Title	3/23/10	1/19/10	12/15/09	11/17/09	10/20/09
Gary Bannon	Recreation Director	X	X	X	X	X
Pat McNulty	Arena Manager	X	X	X	X	
Dave Goodwin	Arena Commission Chairperson	X	X	X	X	X
Ron Huml	Commission Member	X	X	X	X	X
Dennis Munson	Commission Member	X		X	X	X
Larry Raiche	Alternate Commission Member		X		X	X
Ray Pasquale	Program/Marketing Manager	X	X	X	X	X

- I. **Approval of the Minutes:** Ron made a motion to accept the minutes and was seconded by Dennis Munson, all in agreement.

- II. **Financial Reports:** Ron discussed that in the financials they have the principal and interest payments listed so he increased the budget by \$352,466.62 which makes our new total budget \$1,435,622.62. Expenses to date through February are \$26,785 for principal and interest which makes of total expense for profit and loss \$632,085.42. Ron took those expenses and revenues and compared to last year, last year revenue \$1,108,389 and this year \$1,001,298 for a difference \$106,991 less in revenue for this year. Last year expense and modified it to principal and interest and last year \$888,284 and this year was \$632,085 so we are \$256,199 more in profit this year at this time then we were last year. If we get the revenue and expenses to break even we will have a good year. Ron Huml made the motion to accept the financial reports and was seconded by Dennis Munson. All were in agreement.

- III. **Recreation Director's Report** Gary Bannon discussed that he submitted the fiscal year budget for 2011, which the city manager reviewed it and wanted to increase the ice rates by five dollars. Gary mentioned with the increase of ice rates will cause a huge impact on certain customers and what they might do if they increase it. Ron made a recommendation that we don't increase any of our charges at this time unless it is for vending or the snack bar. Pat was asked to put together a list of potential customers that would leave with the increased ice rate which would be Old Buck N Pucks, Luciano UNH Club team, Senior League, Corey Staples, Chris Oberg, Ken Marcello and Seacoast



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Youth Hockey Tournament. Ron Huml made the motion to accept the report, it was seconded by Dennis Munson; all were in agreement.

- IV. Arena Manager's Report:** Pat discussed that the all the mechanical equipment is in good shape. The zamboni's will be heading out for their annual services. Ice will be coming out on March 31st will then get the boards cleaned. Then we will be taking out the Holt rink ice at the end of May. We will be attending a scheduled meeting with Johnson controls people this month to overview of what work will be done. We are winding down our season with all the hockey tournaments. Also, mentioned that will reduce hours on the weekend and open the Arena later in the afternoon. Dennis Munson made the motion to accept the report, it was seconded by Ron Huml; all were in agreement.
- V. Program/Marketing Report:** Ray discussed our spring programs, 3 on 3 starts in April and has 150 kids and the revenue on that program \$22,500. Youth Intro will break even, will typically get 21 participants. Adult Intro has 25 participants and registrations still going on for the program. Over 45 League is a new program and looking to get 40 participants to join. Chix with Stix runs on Sunday evenings we have about 18 to 20 skaters. Coed Stick which is intermediate/beginner skaters that is running on Thursdays and sells out every week. Started a woman's skills on Tuesday morning Compared last year recreation charge to this year and we are \$16,000 ahead of last year which is 12% over last year. Ron Huml made the motion to accept the report and it was seconded by Dennis Munson. All were in agreement.
- VI. Other Business:** With no further business to discuss, the motion to adjourn the meeting was made by Dennis Munson and seconded by Ron Huml. The meeting was adjourned at approximately 8:15pm.

Next meeting is set for May 18, 2010 at 7 p.m.

Submitted by: Lisa Berry
Arena Secretary