

CITY OF DOVER

BIZED CONNECT DBIDA SUBCOMMITTEE- MINUTES

Meeting Type: BizEd Connect DBIDA Subcommittee
Meeting Location: The Gourmet Table, Dover High School, Career Technical Center, 25 Alumni Drive, Dover, NH 03820
Meeting Date: **Tuesday, June 3, 2014**
Meeting Time: **11:00 AM**

Members Present: Dan Barufaldi (Chair), Pete Hamblett, Scott Johnson, Annette Studebaker, April O'Keefe, Dover High School CTC (Career Technical Center) Career Services Coordinator, Frances Meffen, Department Chair/Guidance, Director of STEAM Academy, Dover Middle School. Karen Weston, Mayor, Mike Joyal, City Manager, Irvin Harris, Computer Technology Instructor, Dover High School, Louise Paradise, Director, Dover High School CTC, Scott Goodell, CTC teacher, Sarah Greenfield, School Board, Jim Amara, former Director of CTC, Jerry Turner, Reporter (Fosters), John Huff, Photographer (Fosters), Wes Cannon, DHS student, Carter Merrill, DHS student, Noa Holt-Shannon, DHS student, Matthew Ferri, DHS student.

Members Not Present: Christine Soutter, Somersworth Economic Development Director

Brunch was served from 11-11:15, no discussion.

1. Call to Order/ Introduce Participants

The Chair called the meeting to order at 11:15 a.m.

Attendees introduced themselves.

2. View Website and Video

The K9 Kaos video from the BizEd Connect website was shown.

3. Student Participation Awards

A.Studebaker thanked the students for all their work on the website. She presented awards to the students and to A.O'Keefe, and congratulated A.O'Keefe on her retirement. Photos were taken by J.Huff for the newspaper.

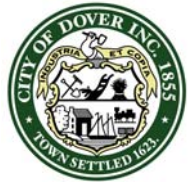
4. Review and Approval of May 6, 2014 Meeting Minutes

A.Studebaker made a motion to accept the May 6, 2014 minutes. Seconded by S.Johnson. Vote: U/A

5. Report on NHAN Meeting in Concord

D.Barufaldi spoke about the NHAN (New Hampshire Afterschool Network) meeting that he attended with A.Studebaker and K.Weston. He stated it was a mayoral summit with many educators in attendance. What was talked about at this meeting was very similar to what BizEd Connect is doing in the Dover/Somersworth/Rochester area. The keynote speaker at this meeting asked D.Barufaldi to explain the BizEd Connect model and how it works. D.Barufaldi stated, with business and political leaders very interested in this, it bodes well for the future of the organization.

6. BizEd Connect Summit



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D.Barufaldi thanked A.Studebaker, S.Johnson and A.O'Keefe for all their effort in working out the details of transporting students to off-site facilities for the program. He stated there is a waiting list of students at the CTC and he is hoping to attract more businesses.

There was discussion regarding the work the students did on the website with photography, videography and marketing, questions about whether more students might be interested in participating in this program in the future, and how students might become aware of this program.

M.Ferri explained how he came up with the logo for BizEd Connect.

A.Studebaker stated she wants this program to be incorporated into the curriculum. The superintendent and Paula Glynn, the Title One Coordinator, are working on the curriculum for 2016 at this time.

D.Barufaldi stated that adding this program to the curriculum will aid in sustaining the program. He referred to it as a "farm" system, where the freshmen, sophomores and juniors would move up and be ready to take on the work when the seniors graduate. Students in the BizEd Connect program who go on to college can add this to their resume and may find it helpful when applying to college and for scholarships.

K.Weston spoke about interest in the program expressed to her at the NHAN meeting. Discussion with the students ensued about how to improve the program, and they suggested upgrading technology/equipment and integrating an interview process into the program. More direct involvement with people in a business environment is also important.

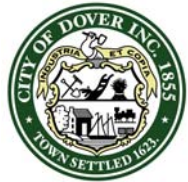
A.O'Keefe stated that she and F.Meffen have been networking with businesses for a long time and recently she has felt a stronger commitment from the businesses that she feels will continue.

M.Joyal stated he hopes in the future the program will become a formal part of the curriculum, and that more businesses will find ways to place students, including the culinary arts and automotive students. Business owners are looking for students coming out of the CTC and Dover High School who can step into the work force with the necessary skills and abilities. This program gives the students valuable experience to do just that.

K.Weston stated she recently spoke with the person who runs the HR Department at Pratt & Whitney who said that the company is struggling to find qualified employees. This person was happy to hear about the BizEd Connect program and to know that this program is preparing students for the future. K.Weston suggested reaching out to Pratt & Whitney.

D.Barufaldi explained that the first thing a relocation candidate company will ask is what is total tax burden, and the second question is do you have a qualified work force and a training facility underway for their specific needs to be satisfied. He thanked everyone involved in making this a success and stated the next step is to sustain it and keep it going.

A.Studebaker mentioned that K9 Kaos has 100 dogs a day in the doggie daycare and has 21 employees, all of them students who were trained in this program. BizEd Connect just became a formal program but it has been around for three years.



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D.Barufaldi added that K9 Kaos is expanding and the owner was awarded the SBA Business Woman of the Year in New Hampshire award.

7. **Next Meeting:** July 1, 2014

8. **ADJOURN:**

Motion: A.Studebaker made a motion to adjourn at 11:52 a.m. Seconded by S.Johnson. Vote: U/A