

ELAINE M. ARBOUR, Ed.D.
Superintendent of Schools
e.arbour@dover.k12.nh.us

LIBBY M. SIMMONS
Business Administrator
l.simmons@dover.k12.nh.us



THE DOVER SCHOOL DISTRICT

SCHOOL ADMINISTRATIVE UNIT #11
McCONNELL CENTER
61 LOCUST STREET SUITE 409
DOVER, NEW HAMPSHIRE 03820-4132
TEL (603) 516-6800
FAX (603) 516-6809

CHRISTINE BOSTON
Director of Pupil Personnel Services
c.boston@dover.k12.nh.us

PAULA GLYNN
Director of Curriculum, Instruction and
Assessment
p.glynn@dover.k12.nh.us

JEFFREY MYERS
Director of Technology
j.myers@dover.k12.nh.us

TO: Members Dover School Board
FROM: Elaine M. Arbour
DATE: September 12, 2016
RE: Strategic Planning for the Dover School District

On March 15, 2015, the District solicited a public bid seeking proposals from qualified consulting firms to facilitate the District's strategic planning process. Five vendors submitted a proposal on April 4, 2016. Results are as follows:

Vendor	Pricing Proposal	Notes
Think Strategy 28 Shoestrap Road Lyme, NH 03768	\$ 21,041.88	Price includes preparing, planning, incidental costs and travel.
New England School Development Council (NESDEC) 28 Lord Road Marlborough, MA 01752	\$ 23,860.00	The fixed consulting fee includes 20% NESDEC affiliate discount of \$5,965.
A Collaborative Proposal From: Southeastern Regional Educational Service Center (SERESC) and Strafford Learning Center (SLC)	\$ 24,800.00	Completion of all aspects of the 15-month (April 2016-June 2017) strategic planning process.
Ascendant Strategy Management Group 75 Arlington Street, 5th Floor Boston, MA 02116	\$ 31,137.16	Total project costs, including consulting and travel expenses.
The District Management Council, LLC 133 Federal Street Boston, MA 02110	\$ 85,000.00	Price includes all expenses, such as travel time, airfare, hotel, postage, printing and supplies. Implementation Phase is not included in this proposal.

I request that the School Board proceed with an award to **New England School Development Council (NESDEC)** in the amount of **\$23,860.**

Dover School District Mission Statement

Strengthening our community by educating every child, every day!