



CONSTRUCTION

AT PC WE GO ABOVE AND BEYOND ON EVERY JOB, PERIOD.

November 14, 2016

Mr. Robert C. Carrier
Joint Building Committee Chair
DHS-CTC Building Project
McConnell Center
61 Locust St, Suite 409
Dover, NH 03820

Re: Letter of Recommendation – BP 07.2 Roofing and Flashing
Dover High School & Career Technical Center
PC Project No. 15027

Dear Robert:

Listed below are the bid results for the above referenced procurement package.

Bidders	Bid Amount
Stanley Roofing Company, Inc.	\$2,285,750
IRC Roofing	\$2,479,000
Greenwood Industries, Inc.	\$2,662,000
The Melanson Company	\$2,745,015
Hahnel Brothers	\$2,876,800
Scope Adjustments to Base Bid:	
Mechanically fastened 60 mil PVC membrane	(\$ 350,100)
Change vapor barrier to 10 mil poly	(\$ 65,000)
Delete dens deck between insulation and metal decking	(\$ 88,000)
Change upper dens deck to insulation protection board	(\$ 3,650)
Delete 9 skylights over Town Square Stairs	(\$ 8,100)
Delete 1 skylight outside Library	(\$ 900)
Reduce walkway pads to 2,000lf	(\$ 20,000)
Roof membrane, plywood and insulation at rising walls	\$ 20,000
Recommended subcontract value	\$1,770,000

Based upon our final analysis, we recommend the work be awarded to Stanley Roofing Company, Inc. We request your authorization by signature below to notify Stanley Roofing Company, Inc. that they are the apparent low bidder and that we will enter into a contract in the amount of \$1,770,000 with Stanley Roofing Company, Inc., contingent upon execution of the GMP between PC and The Dover School District.

Sincerely,



Scott Blair
Project Manager

Joint Building Committee

Authorization

Date

cc: Garret Bertolini
Joe Picoraro
Melissa Henerberry (JBC)
Laura Wernick
Tina Stanislaski
Bobby Williams

Bid Form

Bid Package No. 07.2
Roofing and Flashing

Project: Dover High School and Career Technical Center
Bid Date: September 15, 2016
Bid Time: 02: 00 PM

To: Scott Blair
PC Construction Company
25 Alumni Drive
Dover, NH 03820

BIDDER: Stanley Roofing Company, Inc.
(Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A , # B , # _____, # _____, # _____, # _____

BASE BID

Two Million Two Hundred Thirty Six Thousand ***** DOLLARS, \$ 2,236,000.00
(In Words)

EMR

Current EMR rating .72

BREAKOUT PRICING

\$ <u>2,111,700.00</u>	Roofing and Flashing
\$ <u>48,200.00</u>	Skylights
\$ <u>17,400.00</u>	Progress Clean-up
\$ <u>10,000</u>	Snow Removal Allowance
\$ <u>20,000.00</u>	Project Management
\$ <u>28,700.00</u>	Cost of Bond (included in Base Bid)
\$ <u>2,236,000.00</u>	TOTAL (Same as Base Bid above)

TOTAL MANHOURS

Total man-hours figured in the base project # 6,960

Proposed crew hours and equipment:

List all jobs working on concurrently to the work schedule for this scope:

MINORITY/WOMEN BUSINESS ENTERPRISE

Is this bidder a qualified MWBE? YES/NO No

Are any subcontractors affiliated with this bidder a qualified MWBE? YES/NO No

If yes to either of the questions above; please provide accredited documentation upon award.

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
1. <u>Alt #1 - Black EPDM 060mil. and White EPDM 060mil on Low Roofs</u>	<u>\$2,187,000.00</u>
2. <u>Alt #2 - 060 PVC in lieu of 060 White EPDM</u>	<u>\$2,067,000.00</u>
3. _____	_____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

Roof Screens and Support Framing

Snow Melt System

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person

PROJECT MANAGER

Michael Doane

Project	Location
UNH Hamel Hall	Durham, NH
Brook School Apartments	Weston, MA
Dept. of Conservation & Recreation	Various Sites in MA

ONSITE SUPERVISOR

Juan Eliseo Imul Mejia

Project	Location
UNH Hamel Hall	Durham, NH
Methuen High School	Methuen, MA
Field Elementary School	Weston, MA

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids, to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance.

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.

e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
Roofing	\$85.00	\$85.00	\$127.50	

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

<u>MD</u>	Jobsite Orientations
<u>MD</u>	Sample Insurance Certificate
<u>MD</u>	AIA Sample Form
<u>MD</u>	E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
<u>MD</u>	P220.Subcontract Terms and Conditions
<u>MD</u>	P220A.Subcontractor Safety Agreement
<u>MD</u>	P235.Waiver of Lien and Release of Claim
<u>MD</u>	P350.Subcontract Performance Bond
<u>MD</u>	P355.Subcontract Labor and Material Payment Bond
<u>MD</u>	SF060.Subcontractor Safety and Health Questionnaire
<u>MD</u>	Bid Schedule 081816
<u>MD</u>	081216 Construction Drawings Volumes 1 thru 4
<u>MD</u>	081216 Construction Specifications Volumes 1 & 2
<u>MD</u>	MEP Spatial Coordination Plan
<u>MD</u>	Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: Stanley Roofing Company, Inc.

By: Michael Doane

Title: Estimator/Project Manager

Date: September 15, 2016

Bid Package No. 07.2 **Roofing and Flashing**

Project: Dover High School and Career Technical Center
Bid Date: September 15, 2016
Bid Time: 02: 00 PM

To: Scott Blair
 PC Construction Company
 25 Alumni Drive
 Dover, NH 03820

BIDDER: Industrial Roofing & Siding Co

 (Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A , # B , # , # , # , #

BASE BID

Two Million, Four hundred seventy nint thousand. DOLLARS, \$ 2,479,000.00
 (In Words)

EMR

Current EMR rating 0.68

BREAKOUT PRICING

\$ <u>2,403,106.00</u>	Roofing and Flashing
\$ <u>45,785.00</u>	Skylights Only
\$ <u>Incl above</u>	Progress Clean-up
\$ <u>10,000</u>	Snow Removal Allowance
\$ <u>Incl above</u>	Project Management
\$ <u>20,000.00</u>	Cost of Bond (included in Base Bid)
\$ <u> </u>	TOTAL (Same as Base Bid above)

TOTAL MANHOURS

Total man-hours figured in the base project # 12820

Proposed crew hours and equipment:

List all jobs working on concurrently to the work schedule for this scope:

Kennebunk High School

MINORITY/WOMEN BUSINESS ENTERPRISE

Is this bidder a qualified MWBE? **YES/NO** NO

Are any subcontractors affiliated with this bidder a qualified MWBE? **YES/NO** NO

If yes to either of the questions above; please provide accredited documentation upon award.

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
1. We would like to sit down to go over scope + value	
2. IRC solution price: \$300,000-\$500,000 less dependent on system chosen with same warranty.	
3. Eliminate Coverboard- Deduct \$100,000	

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

Exclude-Metal Roofing,Snow Guards, Ladders, Siding, Soffits.

Note: All metal edges figured 1 color

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person
PROJECT MANAGER

Project	Location
Brian Boucher	

ONSITE SUPERVISOR

Project	Location
Dennis St. Hilaire	

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids, to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance.

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.

e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate

Project Manager	85	95	127.50	40
Foreman	75	85	112.50	30
Roof Technician	55	65	82.50	20

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

PB Jobsite Orientations
PB Sample Insurance Certificate
PB AIA Sample Form
PB E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
PB P220.Subcontract Terms and Conditions
PB P220A.Subcontractor Safety Agreement
PB P235.Waiver of Lien and Release of Claim
PB P350.Subcontract Performance Bond
PB P355.Subcontract Labor and Material Payment Bond
PB SF060.Subcontractor Safety and Health Questionnaire
PB Bid Schedule 081816
PB 081216 Construction Drawings Volumes 1 thru 4
PB 081216 Construction Specifications Volumes 1 & 2
PB MEP Spatial Coordination Plan
PB Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: Industrial Roofing & Siding Co

By: Peter Bilodeau

Title: Estimating Manager

Date: 9/15/16

Bid Form

Bid Package No. 07.2
Roofing and Flashing

Project: Dover High School and Career Technical Center
Bid Date: September 15, 2016
Bid Time: 02: 00 PM

To: Scott Blair
PC Construction Company
25 Alumni Drive
Dover, NH 03820

BIDDER: Creedwood Industries, Inc
(Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A , # B , # _____, # _____, # _____, # _____

BASE BID

Two Million, Six Hundred Sixty Thousand DOLLARS, \$ 2,662,000.00
(In Words)

EMR

Current EMR rating 0.70

BREAKOUT PRICING

\$ <u>2,504,300.00</u>	Roofing and Flashing
\$ <u>83,000.00</u>	Skylights, <u>ROOF HATCHES, SMOKE VENTS, ELEC. PENETRATIONS</u>
\$ <u>15,000.00</u>	Progress Clean-up
\$ <u>10,000</u>	Snow Removal Allowance
\$ <u>30,000.00</u>	Project Management
\$ <u>19,700.00</u>	Cost of Bond (included in Base Bid)
\$ <u>2,662,000.00</u>	TOTAL (Same as Base Bid above)

TOTAL MANHOURS

Total man-hours figured in the base project # 8,480

Proposed crew hours and equipment:

ROOFERS - 7,520
STEEL METAL - 960
CRANES, HAND LIFTS

List all jobs working on concurrently to the work schedule for this scope:

MINORITY/WOMEN BUSINESS ENTERPRISE

Is this bidder a qualified MWBE? YES/NO NO

Are any subcontractors affiliated with this bidder a qualified MWBE? YES/NO NO

If yes to either of the questions above; please provide accredited documentation upon award.

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
1. <u>F&I .060" FULL ADHERED PVC DAF SYSTEM</u> <u>in lieu of .060" WHITE EPDM</u>	<u>Deduct \$194,000.00</u>
2. _____	_____
3. _____	_____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

1. Acoustical Thermal Barrier is per unit per Det. 3/10.11
 2. Providing MFC Standard Kynar Metal Colors
 3. Excludes Metal Wall Panels.
-
-

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person
PROJECT MANAGER

Project	Location
TBD	

ONSITE SUPERVISOR

Project	Location
TBD	

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids, to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance.

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

- A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.
- Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.
- Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.
- To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.
- This project is tax exempt. State and Local Taxes are not to be included.
- HOURLY RATE PRICING.**
For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
Boysen	\$95.00	\$121.89	\$149.69	

<u>SHEET METAL</u>	<u>\$114.22</u>	<u>158.48</u>	<u>187.85</u>	

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

<u>RA</u>	Jobsite Orientations
<u>RA</u>	Sample Insurance Certificate
<u>RA</u>	AIA Sample Form
<u>RA</u>	E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
<u>RA</u>	P220.Subcontract Terms and Conditions
<u>RA</u>	P220A.Subcontractor Safety Agreement
<u>RA</u>	P235.Waiver of Lien and Release of Claim
<u>RA</u>	P350.Subcontract Performance Bond
<u>RA</u>	P355.Subcontract Labor and Material Payment Bond
<u>RA</u>	SF060.Subcontractor Safety and Health Questionnaire
<u>RA</u>	Bid Schedule 081816
<u>RA</u>	081216 Construction Drawings Volumes 1 thru 4
<u>RA</u>	081216 Construction Specifications Volumes 1 & 2
<u>RA</u>	MEP Spatial Coordination Plan
<u>RA</u>	Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: CREEDWOOD INDUSTRIES, INC

By: PAUL J. HOWE

Title: PROJECT ESTIMATOR

Date: 9/19/16

Bid Form
Bid Package No. 07.2
Roofing and Flashing

Project: Dover High School and Career Technical Center
Bid Date: September 15, 2016
Bid Time: 02: 00 PM

To: Scott Blair
PC Construction Company
25 Alumni Drive
Dover, NH 03820

BIDDER: THE MELANSON COMPANY, INC.
(Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A, # B, # _____, # _____, # _____, # _____

BASE BID

TWO MILLION SEVEN HUNDRED FORTY-FIVE
THOUSAND, FIFTEEN DOLLARS, \$ 2,745,015.00
(In Words)

EMR

Current EMR rating 1.17

BREAKOUT PRICING

\$ 2,449,015.00 Roofing and Flashing
\$ 35,000.00 Skylights
\$ 6,500.00 Progress Clean-up
\$ 10,000 Snow Removal Allowance
\$ 20,000.00 Project Management
\$ 24,500.00 Cost of Bond (included in Base Bid)
\$ 2,745,015.00 TOTAL (Same as Base Bid above)

TOTAL MANHOURS

Total man-hours figured in the base project # 22,462

Proposed crew hours and equipment:

List all jobs working on concurrently to the work schedule for this scope:

MINORITY/WOMEN BUSINESS ENTERPRISE

Is this bidder a qualified MWBE? ~~YES~~/NO _____

Are any subcontractors affiliated with this bidder a qualified MWBE? ~~YES~~/NO _____

If yes to either of the questions above; please provide accredited documentation upon award.

VALUE ENGINEERING List below any value engineering proposals you may.

Description

\$ Amount

1. SARNAFIL 60 MIL WHITE PVC
MEMBRANE ROOFING SYSTEM DECK \$ 390,000.00
2. _____
3. _____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

* SEE ATTACHED LETTER DATED 9/15/14.

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person
PROJECT MANAGER

Project BOB HARDY Location _____
PLYMOUTH STATE _____
COLLEGE _____
ANHEUSER BUSCH _____

ONSITE SUPERVISOR

Project JAMES CAVOLO Location _____

AWARD

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INSURANCE REQUIREMENTS

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Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
<u>ROOFER</u>	<u>\$53.00</u>	<u>\$65.00</u>	<u>\$79.00</u>	_____

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

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	MEP Spatial Coordination Plan
	Project Specific Requirements

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Company Name: THE MELANSON COMPANY, INC.

By: C. TODD WATKINS

Title: VICE PRESIDENT

Date: 9/15/10

Bid Form

Bid Package No. 07.2
Roofing and Flashing

Project: Dover High School and Career Technical Center
Bid Date: September 15, 2016
Bid Time: 02: 00 PM

To: Scott Blair
PC Construction Company
25 Alumni Drive
Dover, NH 03820

HAHNEL BROS. CO.
46 Strawberry Ave.
P.O. Box 1160
Lewiston, ME 04243-1160

BIDDER:

(Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A, # B, # -, # -, # -, # -
8/29/16 9-1-16

BASE BID TWO MILLION EIGHT HUNDRED SEVENTY SIX THOUSAND
EIGHT HUNDRED DOLLARS, \$ 2,876,800.00
(In Words)

EMR

Current EMR rating .78

BREAKOUT PRICING

\$ 2,610,325⁰⁰ Roofing and Flashing
\$ 89,000⁰⁰ Skylights
\$ 88,000⁰⁰ Progress Clean-up
\$ 10,000 Snow Removal Allowance
\$ 45,750⁰⁰ Project Management
\$ 33,665⁰⁰ Cost of Bond (included in Base Bid)
\$ 2,876,800⁰⁰ **TOTAL** (Same as Base Bid above)

TOTAL MANHOURS

Total man-hours figured in the base project # 13,112 MHA

Proposed crew hours and equipment:

ON SITE 7:00 AM - 3:30 PM

- EQUIPMENT - CRANE, LULL,

60'-BOOM LIFT, CARTS, POWER

TOOLS - GENERATOR - IF NEEDED

HAHNEL BROS. CO.
46 Strawberry Ave.
P.O. Box 1160
Lewiston, ME 04243-1160

List all jobs working on concurrently to the work schedule for this scope:

TO BE DETERMINED -

MINORITY/WOMEN BUSINESS ENTERPRISE

Is this bidder a qualified MWBE? YES/NO NO

Are any subcontractors affiliated with this bidder a qualified MWBE? YES/NO NO

If yes to either of the questions above; please provide accredited documentation upon award.

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
<u>** PVC ROOF = 204K GOMIL W/IN</u>	
1. <u>V/E#1 - CHANGE WHITE EPDM TO BLACK EPDM AT ALL UPPER ROOFS - LOW ROOF W/WHITE</u>	<u>DEDUCT (\$93,900⁰⁰)</u>
2. <u>AU#15 - PROVIDE GOMIL PVC WHITE ROOF IN LIEU OF WHITE EPDM SPECIFIED **</u>	<u>DEDUCT (\$36,400⁰⁰)</u>
3. <u>V/E#2 - PROVIDE GOMIL TPO WHITE ROOF IN LIEU OF WHITE EPDM SPECIFIED</u>	<u>DEDUCT (\$46,850⁰⁰)</u>

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

EXCEPTION - SUBCONTRACT TERMS & CONDITIONS (P220.5/2011) ARTICLE 21
LINE C - WE DELINEATE - OMIT THE FOLLOWING - "OR ANY OTHER
AGREEMENT BETWEEN PC AND SUBCONTRACTOR" - TWO LOCATIONS
AND "OR UNDER APPLICABLE LAW" - SAME SUB CONTRACT HAS HISTORY
(17 JUL 2012) FOR PC 13911: IDXXX EAST BUILDING PH 1 PROJECT
WOULD BE EXECUTED FOR THIS PROJECT.

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

INDUSTRIAL DISTRIBUTORS - LEWISTON ME

Names of key personnel including projects of a similar size and nature performed by each person

PROJECT MANAGER

MICHAEL R. MATHIEU - LEWISTON, ME

Project

Location

LISBON HIGH SCHOOL - GYMNASIUM ADDITION - LISBON, ME

McMADON ELEM. SCHOOL - GYM & CLASSROOM - LEWISTON, ME

GRADY MIDDLE SCHOOL - CAFETERIA & CLASSROOM - CAMBERLAND, ME

ONSITE SUPERVISOR

CRAIG YOUNG - LEWISTON, ME

Project

Location

WWTP -

ROCKLAND, ME

HAMPDEN IRON

OXFORD, ME

AUGUSTA COURTHOUSE - AUGUSTA, ME

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids, to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance.

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.

e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position

Hourly Rate

Premium Rate*

Overtime Rate**

Deduct Rate

SUPERVISOR

\$20.00

0% (0.00)

\$20.00

\$70.00

MECHANIC	\$64 ⁰⁰	\$72 ⁰⁰	\$88 ⁰⁰	\$55 ⁰⁰
CLASS A Helper	\$59 ⁰⁰	\$64 ⁰⁰	\$80 ⁰⁰	\$50 ⁰⁰
HELPER	\$55 ⁰⁰	\$59 ⁰⁰	\$71 ⁰⁰	\$45 ⁰⁰
-	-	-	-	-
-	-	-	-	-

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

MPM Jobsite Orientations
MPM Sample Insurance Certificate
MPM AIA Sample Form
MPM E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
MPM P220.Subcontract Terms and Conditions
MPM P220A.Subcontractor Safety Agreement
MPM P235.Waiver of Lien and Release of Claim
MPM P350.Subcontract Performance Bond
MPM P355.Subcontract Labor and Material Payment Bond
MPM SF060.Subcontractor Safety and Health Questionnaire
MPM Bid Schedule 081816
MPM 081216 Construction Drawings Volumes 1 thru 4
MPM 081216 Construction Specifications Volumes 1 & 2
MPM MEP Spatial Coordination Plan
MPM Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: HAHNEL BROS Co.
 By: Michael R Mathison
 Title: PROJECT MANAGER / EST
 Date: 9-16-2016