



CONSTRUCTION

AT PC WE GO ABOVE AND BEYOND ON EVERY JOB, PERIOD.

February 14, 2017

Mr. Robert C. Carrier
Joint Building Committee Chair
DHS-CTC Building Project
McConnell Center
61 Locust St, Suite 409
Dover, NH 03820

Re: Letter of Recommendation – BP 09.4 Stage and Gymnasium Flooring & BP 09.5 Resilient Athletic Flooring
Dover High School & Career Technical Center
PC Project No. 15027

Dear Robert:

Listed below are the bid results for the above referenced procurement package.

Bidders	Bid Amount
<u>BP 09.4 Stage and Gymnasium Flooring:</u>	
New England Sports Flooring	\$159,900
American Sport Floors, Inc.	\$212,554
Pro-United	\$315,074
<u>BP 09.5 Resilient Athletic Flooring:</u>	
New England Sports Flooring	\$ 49,000
Pro-United	\$126,485
New England Sports Flooring discount	(\$ 900)
Recommended subcontract value	\$208,000

Based upon our final analysis, we recommend the work be awarded to New England Sports Flooring. We request your authorization by signature below to notify New England Sports Flooring that they are the apparent low bidder and that we will enter into a contract in the amount of \$208,000 with New England Sports Flooring.

Sincerely,

Joint Building Committee

Scott Blair
Project Manager

Authorization

Date

cc: Garret Bertolini
Joe Picoraro
Robin LeFleur (JBC)
Laura Wernick
Tina Stanislaski
Bobby Williams

Bid Form
Bid Package No. 09.4
Stage and Gymnasium Flooring

Project: Dover High School and Career Technical Center
Bid Date: September 13, 2016
Bid Time: 12: 00 PM

To: Nicolas Rouleau
 PC Construction Company
 25 Alumni Drive
 Dover, NH 03820

BIDDER: New England Sports Floors
 (Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A, # B, # _____, # _____, # _____, # _____

BASE BID

One Hundred and Fifty Nine Thousand DOLLARS, \$ 159,900.00
 (In Words) Amie Huhle

EMR

Current EMR rating 0.95

BREAKOUT PRICING

\$ <u>28,750</u>	Stage Flooring
\$ <u>1,000</u>	Stage Flooring Maintenance Contract
\$ <u>118,800</u>	Wood Athletic Flooring
\$ <u>9,000</u>	Wood Athletic Flooring Maintenance Contract
\$ <u>2,350</u>	Progress Clean-up (included)
\$ <u>→</u>	Cost of Bond
\$ <u>159,900.00</u>	TOTAL

TOTAL MANHOURS

Total man-hours figured in the project # 500

VALUE ENGINEERING List below any value engineering proposals you may.

Description

\$ Amount

1. _____

2. _____

3. _____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person

PROJECT MANAGER

Vince Tacini

Project	Location
<i>UMASS AMHERST</i>	<i>Amherst, MA</i>
<i>Colby College</i>	<i>Waterville, ME</i>
<i>HAVERHILL H.S.</i>	<i>HAVERHILL, MA</i>

ONSITE SUPERVISOR

James Westfall

Project	Location
<i>Wells H.S.</i>	<i>Wells, ME</i>
<i>MT. Blue H.S.</i>	<i>Farmington, ME</i>
<i>Salem H.S.</i>	<i>Salem, NH</i>

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids,

to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance including waiver of subrogation.

BID SUBMISSIONS Bidder is to submit the following documents along with the Bid Package and Bid Form.

Subcontractor Safety and Health Questionnaire (01/08)

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.

e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
<u>Insulator</u>	<u>55</u>	<u>82.50</u>	<u>82.50</u>	
<u>Foreman</u>	<u>75</u>	<u>112.50</u>	<u>112.50</u>	

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental Invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

g. UNIT PRICING.

For the purpose of evaluating or determining the cost of any additional work list unit prices for each item below. Unit prices are the installed price, unless noted otherwise, and should include all costs including overhead and profit.

\$ _____ Unit Price Item 1

\$ _____ Unit Price Item 2

\$ _____ Unit Price Item 3

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

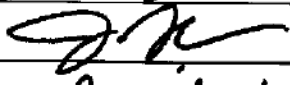
Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

_____ Jobsite Orientations
 _____ Sample Insurance Certificate
 _____ AIA Sample Form
 _____ E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
 _____ P220.Subcontract Terms and Conditions
 _____ P220A.Subcontractor Safety Agreement
 _____ P235.Waiver of Lien and Release of Claim
 _____ P350.Subcontract Performance Bond
 _____ P355.Subcontract Labor and Material Payment Bond
 _____ SF060.Subcontractor Safety and Health Questionnaire
 _____ Bid Schedule 081816
 _____ 081216 Construction Drawings Volumes 1 thru 4
 _____ 081216 Construction Specifications Volumes 1 & 2
 _____ MEP Spatial Coordination Plan
 _____ Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: New England Sports Floors

By: 

Title: President

Date: 9-19-16

Bid Package No. 09.4 **Stage and Gymnasium Flooring**

Project: Dover High School and Career Technical Center
Bid Date: September 13, 2016
Bid Time: 12: 00 PM

To: Nicolas Rouleau
 PC Construction Company
 25 Alumni Drive
 Dover, NH 03820

BIDDER: American Sport Floors, Inc.
 (Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # 1 , # 2 , # _____, # _____, # _____, # _____

BASE BID

One Hundred Ninety Five Thousand Eighty Seven Dollars DOLLARS, \$ 195,087.00
 (In Words)

EMR

Current EMR rating 1.42

BREAKOUT PRICING

\$ <u>43,160.00</u>	Stage Flooring
\$ <u>969.00</u>	Stage Flooring Maintenance Contract
\$ <u>151,927.00</u>	Wood Athletic Flooring
\$ <u>12,330.00</u>	Wood Athletic Flooring Maintenance Contract
\$ _____	Progress Clean-up
\$ <u>4,168.00</u>	Cost of Bond
\$ <u>212,554.00</u>	TOTAL

TOTAL MANHOURS

Total man-hours figured in the project # 1264.0

VALUE ENGINEERING List below any value engineering proposals you may.

Description		\$ Amount
None at this time until Architectural changes of stage are done. We will supply at that time.		

1. _____

2. _____

3. _____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

Exclusions: Permits & fees, Concrete prep or leveling, Thresholds, Reducers, Mill Work (Tread, Risers, Nosing

Wood Base) Finished floor protection, Equipment and inserts, Coordination or installation of excluded items. GC or Owner to supply Heat, Lights, Environmental Control and Three Phase Power.

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

NA

Names of key personnel including projects of a similar size and nature performed by each person

PROJECT MANAGER

Anthony Carbone

Project	Location
See Attached Installation List	

ONSITE SUPERVISOR

John Mamaty

Project	Location
See Attached Installation List	

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids,

to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest. **Yes**

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance including waiver of subrogation. **Yes**

BID SUBMISSIONS Bidder is to submit the following documents along with the Bid Package and Bid Form.

Subcontractor Safety and Health Questionnaire (01/08) **Yes**

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount. **Yes**

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment. **Yes**

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage. **Yes**

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month. **Yes**

e. This project is tax exempt. State and Local Taxes are not to be included. **Yes**

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
Foreman	69.30	90.20	103.95	
Laborer	56.88	73.95	85.32	

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

g. UNIT PRICING.

For the purpose of evaluating or determining the cost of any additional work list unit prices for each item below. Unit prices are the installed price, unless noted otherwise, and should include all costs including overhead and profit.

\$ 11.83 Unit Price Item 1 Gymnasium

\$ 11.80 Unit Price Item 2 Stage

\$ _____ Unit Price Item 3

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

<u>AC</u>	Jobsite Orientations
<u>AC</u>	Sample Insurance Certificate
<u>AC</u>	AIA Sample Form
<u>AC</u>	E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
<u>AC</u>	P220.Subcontract Terms and Conditions
<u>AC</u>	P220A.Subcontractor Safety Agreement
<u>AC</u>	P235.Waiver of Lien and Release of Claim
<u>AC</u>	P350.Subcontract Performance Bond
<u>AC</u>	P355.Subcontract Labor and Material Payment Bond
<u>AC</u>	SF060.Subcontractor Safety and Health Questionnaire
<u>AC</u>	Bid Schedule 081816
<u>AC</u>	081216 Construction Drawings Volumes 1 thru 4
<u>AC</u>	081216 Construction Specifications Volumes 1 & 2
<u>AC</u>	MEP Spatial Coordination Plan
<u>AC</u>	Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: American Sport Floors, Inc.

By: Anthony J. Canhane

Title: Vice President

Date: 9/14/16

Bid Package No. 09.4 **Stage and Gymnasium Flooring**

Project: Dover High School and Career Technical Center
Bid Date: September 13, 2016
Bid Time: 12: 00 PM

To: Nicolas Rouleau
 PC Construction Company
 25 Alumni Drive
 Dover, NH 03820

BIDDER: pro united inc
 (Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A , # B , # _____, # _____, # _____, # _____

BASE BID

Two hundred fifty seven thousand three hundred fifty one dollars and 85 cents DOLLARS, \$ 316151.85
 (In Words)

EMR

Current EMR rating 0.95

BREAKOUT PRICING

\$ <u>*****</u>	Stage Flooring	**11123.44 is carried for wood floor at auditorium, MDX painted floor assumed to be carried by others
\$ <u>*****</u>	Stage Flooring Maintenance Contract	** maintenance of auditorium floor carried in wood athletic flooring Maubtebabce contract number
\$ <u>245,150.56</u>	Wood Athletic Flooring	
\$ <u>58,800.00</u>	Wood Athletic Flooring Maintenance Contract	
\$ <u>N.A.</u>	Progress Clean-up	
\$ <u>N.A.</u>	Cost of Bond	
\$ <u>316151.85</u>	TOTAL	

TOTAL MANHOURS

Total man-hours figured in the project # **800

** this is an approximation, pricing is based on sqft units - not be used as gauge of contract valule

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
-------------	-----------

1. _____

2. _____

3. _____

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

floor protection is excluded

painted plywood stage flooring is excluded - by others

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

TC Exquisite Flooring

Names of key personnel including projects of a similar size and nature performed by each person

PROJECT MANAGER

Project	Location
_____	_____
_____	_____
_____	_____

ONSITE SUPERVISOR

Project	Location
Tommy Quach	recommended installer from Aacer Rep
_____	_____
_____	_____

AWARD

The Bidder acknowledges and understands that PC Construction Company reserves the right to reject any or all Bids,



to waive any informality in any Bid, and generally take such action as shall be in the Owner's and PC Construction Company's best interest.

INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance including waiver of subrogation.

BID SUBMISSIONS Bidder is to submit the following documents along with the Bid Package and Bid Form.

Subcontractor Safety and Health Questionnaire (01/08)

PAYMENT AND PRICING TERMS

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e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate
Foreman (tile, resilient, cpt)	60.00	100.00	90.00	60.00
laborer (tile, resilient, cpt)	50.00	80.00	75.00	50.00

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

g. UNIT PRICING.

For the purpose of evaluating or determining the cost of any additional work list unit prices for each item below. Unit prices are the installed price, unless noted otherwise, and should include all costs including overhead and profit.

\$ 17.21 Unit Price Item 1 sqft F/l pricing of wood athletic flooring

\$ 15.21 Unit Price Item 2 sqft F/l pricing of substrate and wood
flooring in auditorium

\$ _____ Unit Price Item 3

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

	Jobsite Orientations
	Sample Insurance Certificate
	AIA Sample Form
	E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
	P220.Subcontract Terms and Conditions
	P220A.Subcontractor Safety Agreement
	P235.Waiver of Lien and Release of Claim
	P350.Subcontract Performance Bond
	P355.Subcontract Labor and Material Payment Bond
	SF060.Subcontractor Safety and Health Questionnaire
	Bid Schedule 081816
	081216 Construction Drawings Volumes 1 thru 4
	081216 Construction Specifications Volumes 1 & 2
	MEP Spatial Coordination Plan
	Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: pro united inc

By: joe rizzo

Title: president

Date: 9/29/16



Scope:	Athletic Flooring				Company:		New England Sports Flooring		Pro United Inc			
Job No:	15027				Contact:		Jim Zorbas		Joseph Rizzo			
Project:	Dover HS & CTC				Phone:		978.475.1545		603.319.4526			
Estimator:	Dave Manz				Mobile:							
Bid Date:					Fax:		978.856.3808					
				Email:		jzorbas@sportcourtinc.com		jrizzo@prounitedinc.com				
Spec	Description	PC Quantity	UM	"PC" Estimate		A		B		CARRY		
				U.P.	Total Price	U.P.	Total Price	U.P.	Total Price	U.P.	Total Price	
	Base Bid											
	Resilient Athletic Flooring 9550.102 - Rubber Athletic Floor (Pratice Gym) - \$55,971.00				55,971		49,000		126,485		49,000	
	Progress Clean-up											
	F/I Game-Line and Marker Paint Complete						inc		inc			
	F/I Rubber Wall Base in area receiving Athletic Sports Floor						inc		inc			
	F/I Resilient Flooring on All MEP Floor Covers						inc		inc			
	F/I Threshold of Resilient onto Wood Athletic Floor, Carpet, Sealed Concrete, Etc.						inc		inc			
	Alternates						excluded					
	Total Man-Hours											
	0											
	SUBTOTAL				55,971	t	49,000	t	126,485	y	49,000	
	Sales Tax (If Applicable) >	0.00	N		0		0		0		0	
	Sub/Vendor Bond	0.00							0			
	TOTAL				\$ 55,971		\$ 49,000		\$ 126,485		\$ 49,000	
	0											
	0											
	0											
	0											
Notes:												



New England Sports Floors

Mailing Address: 33 Fowler Rd, Lowell, MA 01854

Phone (978) 475. 1545 • Fax (978) 856. 3808

PROPOSAL

September 12, 2016

PC Construction

Project: Dover High School Wood Athletic Flooring

~~RM 033- Gymnasium Wood Athletic Flooring, 13,200 SF~~

~~The Following pricing is based on an Alliance 1 subfloor system by Connor Sports Flooring complete with maple flooring, game-lines and vented rubber wall base.~~

~~ALL FOR THE SUM OF \$117,800.00~~

RM 033A- Resilient Athletic Flooring, 6,500 SF

We propose to furnish and install Resilient Athletic Flooring, Equal to the Taraflex Sport M Plus System complete as specified.

ALL FOR THE SUM OF \$49,000.00

Notes:

- A. General Contractor to provide clean and smooth depressed concrete slab sub-floor, true and flat to tolerance of 1/8" in any 10'-0" radius.
- B. 8 mil poly vapor retarder included for WAF for up to 85% RH

Exclusions:

- 1. Nosings, moldings, treads, risers, ramps, door thresholds
- 2. Concrete slab patching, repairing, filling, leveling, grinding
- 3. Athletic or Electrical floor inserts and cover plates
- 4. Moisture Mitigation
- 5. Performance and Payment Bonds

This proposal is subject to acceptance within thirty days from date and is void thereafter at the option of the undersigned. The conditions listed on this sheet shall be an integral part of this proposal and its acceptance will constitute a contract.

Respectfully,
New England Sports Floors

Bid Package No. 09.5 **Resilient Athletic Flooring**

Project: Dover High School and Career Technical Center
Bid Date: September 14, 2016
Bid Time: 04: 00 PM

To: Nicolas Rouleau
 PC Construction Company
 25 Alumni Drive
 Dover, NH 03820

BIDDER: Pro United Inc
 (Company Name)

ADDENDA

Bidder acknowledges receipt of Addenda # A , # B , # , # , # , #

BASE BID

one hundred twenty six thousand four hundred eighty four dollars and eighty two cents DOLLARS, \$ 126,484.82
 (In Words)

EMR

Current EMR rating 0.95

BREAKOUT PRICING

\$ <u>126,484.82</u>	Resilient Athletic Flooring
\$ <u>N.A.</u>	Progress Clean-up
\$ <u>N.A.</u>	Cost of Bond
\$ <u>126,484.82</u>	TOTAL

ALTERNATES

1. ADD: Furnish and installation of moisture mitigation system to all slab on grade to receive resilient athletic flooring.

\$ 52,348.50

**** this is included alt 4 for moisture mitigation in resilient flooring scope**

TOTAL MANHOURS

Total man-hours figured in the project # 400

**** this is an approximation, pricing is based on sqft units - not be used as gauge of contract valule**

VALUE ENGINEERING List below any value engineering proposals you may.

Description	\$ Amount
1. use ecore rolled rubber goods in lieu of american floor products IRFT	
	-18000.00
2. use tarkett HPL sports flooring in lieu of GERFLOR taraflex	
	-9500.00
3.	

EXCEPTIONS, IF ANY List any clarifications or exceptions to the scope of work, terms and conditions, or other requirements under the Bid Package. Be specific and indicate items such as specific spec section and paragraph, attachment form number, name and paragraph, etc.

floor protection is excluded

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

GROUNDING FLOORS (SOFT GOODS INSTALLATION)

Names of key personnel including projects of a similar size and nature performed by each person
PROJECT MANAGER

Project	Location
JOE RIZZO	amesbury high school
	beauport hotel, gloucester, ma
	St johns prep Stem and Ben Hall

ONSITE SUPERVISOR

Project	Location
CARLOS CANTU	beauport hotel gloucester ma, St johns prep Stem and Ben Hall

ADDITIONAL INFORMATION

Names of any second-tier subcontractors or major suppliers Bidder intends to use:

Names of key personnel including projects of a similar size and nature performed by each person
PROJECT MANAGER

Project	Location

ONSITE SUPERVISOR

Project	Location

AWARD

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INSURANCE REQUIREMENTS

Bidder has verified with insurance carrier that they can meet all PC requirements as called out on the attached sample certificate of insurance including waiver of subrogation.

BID SUBMISSIONS Bidder is to submit the following documents along with the Bid Package and Bid Form.

Subcontractor Safety and Health Questionnaire (01/08)

PAYMENT AND PRICING TERMS

Bidder acknowledges that subcontract, if awarded, will be subject to the following payment and pricing terms.

a. A payment and performance bond is a requirement for all subcontractors whose contract value is in excess of \$100,000. For bid responses greater than \$100,000, the cost for the payment and performance bond must be identified separately as shown on the bid response form and also included in the total bid amount. For bid responses

with an amount less than \$100,000, an add-alternate cost for a bond must be provided. PC reserves the right to require a bond on any subcontractor, regardless of contract amount.

b. Subcontractor to submit schedule of values to be approved by the Project Manager prior to the first payment.

c. Payment will be made in accordance with Article 9 of the P220 Subcontract Terms and Conditions, with 5% retainage.

d. To receive payment for the month's work, subcontractor must submit a requisition and a properly executed Waiver of Lien and Release of Claim (Form P-235) on or before the 25th of each month for work completed through the last day of the month. Payments will be forwarded to subcontractors by the last business day of each month.

e. This project is tax exempt. State and Local Taxes are not to be included.

f. HOURLY RATE PRICING.

For the purpose of evaluating or determining the cost of any additional work list hourly rates. Rates should include all costs including benefits, insurances, OH&P, etc. Rates shall be in effect for the duration of the project. Hourly Rates may be used in determining award of this subcontract.

Position	Hourly Rate	Premium Rate*	Overtime Rate**	Deduct Rate

*Premium Rate is off hours, not overtime

** Overtime Rate should reflect time and one half on the base hourly rate. Overtime Rate does not apply until 40 hours are worked, on this project, in a given week.

Deduct Rate shall be used for any reductions in scope made throughout the course of the project.

Mark up on change orders will be as follows. These markups also apply to any vendors and second tier subcontractors used on the project.

MATERIAL - Invoice cost plus 10% overhead and profit.

EQUIPMENT - Rental invoice cost plus 10% overhead and profit, or if owned equipment Bluebook rate without any additional mark up.

SECOND TIER SUBCONTRACTOR - Second tier subcontractor cost plus 5% overhead and profit.

g. UNIT PRICING.

For the purpose of evaluating or determining the cost of any additional work list unit prices for each item below. Unit prices are the installed price, unless noted otherwise, and should include all costs including overhead and profit.

\$_____ Unit Price Item 1 - \$/SF Resilient Athletic Flooring

\$_____ Unit Price Item 2 - \$/SF Moisture Mitigation System

ATTACHMENTS INCORPORATED HEREIN BY REFERENCE

Bidder to initial next to each attachment representing that he has thoroughly examined each Attachment, that the amounts on the Bid Form reflect any and all costs associated with complying with terms, conditions and other requirements of the Attachments, and further represents that the bidder can and will enter into a subcontract, if awarded, that is subject to the same.

Initial

AR Jobsite Orientations
AR Sample Insurance Certificate
AR AIA Sample Form
AR E018b.Policy Regarding Discrimination and Harassment and Equal Employment Opportunity - Bilingual
AR P220.Subcontract Terms and Conditions
AR P220A.Subcontractor Safety Agreement
AR P235.Waiver of Lien and Release of Claim
AR P350.Subcontract Performance Bond
AR P355.Subcontract Labor and Material Payment Bond
AR SF060.Subcontractor Safety and Health Questionnaire
AR Bid Schedule 081816
AR 081216 Construction Drawings Volumes 1 thru 4
AR 081216 Construction Specifications Volumes 1 & 2
AR MEP Spatial Coordination Plan
AR Project Specific Requirements

The undersigned agrees that Bidder shall enter into a subcontract, if awarded, in accordance with this Bid Package and subject to the terms, conditions, and other requirements of the Attachments hereto and of the Contract Documents, and shall do so within five days of receipt of said subcontract.

Company Name: pro united inc

By: joe rizzo

Title: president

Date: 9/29/16

