



CITY OF DOVER, NEW HAMPSHIRE FY2019 PROPOSED BUDGET



Economic Development

Presented to the City Council
On April 4, 2018

By Dan Barufaldi

Aligned with Council Goals Dover Master Plan DBIDA Strategic Intentions Plan

**Will continue to operate in 5 major
areas of activity:**

- 1. Business retention**
- 2. Business outreach and attraction**
- 3. Workforce development**
- 4. Tourism development**
- 5. Special projects**



Rezoning Project

**Consistent with City Council Goals,
we have formed a coalition of:**

Staff: Dan Barufaldi and Chris Parker
DBIDA Representative (Chair): Scott Johnson
Planning Board Representative: Lee Skinner
City Council Representative: Marcia Gasses
Chamber Representative: Sean O'Connell
Citizen Representative: Chris Wyskiel
School Board Representative: Zak Koehler



Workforce Development

In accordance with City Council Goals, we are re-establishing the BizEd Connect Intern Program with the CTC, UNH GBCC and SNHU, to enhance local, skilled workforce availability.





Enterprise Park II

**Will continue to
pursue opportunities
to develop an
Enterprise Park II to
repeat the success of
Enterprise Park, now
producing \$535,000 in
taxes every year.**





Tax Rateable Base Growth

In the past fiscal year, the TRB increased as follows:

- **Residential: \$209 million plus**
- **Commercial: \$32 million plus**
- **20 new businesses were brought in; 3 were lost**

**Our requested budget of \$205,101 is
0.3% of the City budget and we are
your only marketing arm for our
multi-million \$ corporation and one
of very few profit centers.**

Rochester's budget is \$442,000.