



Clean Harbors Environmental Services, Inc.
20 Dunklee Road
Bow, NH 03304
www.cleanharbors.com

June 19, 2019

Attn: Ms. Stephanie Parsons
Dover High School
25 Alumni Drive
Dover, NH 03820

Quote #3229668

Dear Ms. Parsons:

Thank you for considering Clean Harbors Environmental Services, Inc. for your environmental service needs. We provide a broad range of environmental services including hazardous and non-hazardous waste transportation and disposal, laboratory chemical packing, emergency response, field services and industrial maintenance. We are pleased to provide this proposal based on the scope of work outlined below.

CHES WILL USE A HIGH-POWERED VACUUM TRUCK TO REMOVE THE LIQUID/SOLIDS FROM THE TRENCHES.

CONCRETE WILL BE BROKEN UP AND SENT TO TURNKEY LANDFILL FOR DISPOSAL

CHES WILL WORK UNDER THE DIRECTION OF NOBIS ENGINEERING

ALL WASTE WILL BE NON-TSCA AND NON-REGULATED

We offer our clients a broad spectrum of environmental services and the ability to dispose of hazardous material at or through a Clean Harbors' owned and operated facility. In addition to managing your waste streams, a Clean Harbors' professional can assist you with:

- Waste Transportation & Disposal
- Laboratory Chemical Packing
- Field Services
- 24-Hour Environmental Emergency Response
- Industrial Services
- InSite Services

I look forward to servicing your environmental needs. When you are ready to place an order, please contact me at the number below.

Sincerely,

Scott D Kendall
Field Service Branch Manager
Phone: 603.224.6626



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QUOTE SUMMARY

Description	Amount
TASK 1: TRENCH CLEANING	\$14,994.75
TASK 2: SLUDGE DISPOSAL	\$3,864.00
TASK 3: CONCRETE DISPOSAL	\$2,391.00
Subtotal	\$21,249.75
Estimated Recovery Fee	\$2,124.98
Estimated Waste Fee	\$122.40
QUOTE TOTAL	\$23,497.13



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TASK 1: TRENCH CLEANING

Amount	Description	Qty/UOM	Days	Price	Total
1	Equipment Operator	8 hour*	3	\$68.00	\$1,632.00
1	Equipment Operator, Overtime	3.5 hour	3	\$102.00	\$1,071.00
1	Field Technician	8 hour*	3	\$53.00	\$1,272.00
1	Field Technician Overtime	3.5 hour	3	\$79.50	\$834.75
1	Foreman	8 hour*	3	\$68.00	\$1,632.00
1	Foreman Overtime	3.5 hour	3	\$102.00	\$1,071.00
2	Bobcat hydraulic w/powerpack	1 day	n/a	\$900.00	\$1,800.00
3	Pickup/Van/Car/Crew Cab	1 day	n/a	\$267.00	\$801.00
3	Excavator, 20-30 Ton (Sub Rental)	1 day	n/a	\$984.00	\$2,952.00
4	Mobilization of Equipment	1 each	n/a	\$450.00	\$1,800.00
1	Poly Sheet, 6mil 20ft x 100ft	1 each	n/a	\$129.00	\$129.00
				Total	\$14,994.75

* Includes portal-to-portal travel time

TASK 1: TOTAL ESTIMATE

\$14,994.75

Estimated Recovery Fee

\$1,499.48

Estimated total, including Fees

\$16,494.23

TASK 2: SLUDGE DISPOSAL



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DISPOSAL

Profile / Waste Code	Waste Description	Price/UOM
CNOS	NON HAZARDOUS SEMI-SOLIDS	\$340.00 / ton

*The following minimum price(s) will apply:

Profile/Waste Code	UOM	Minimum Price
CNOS	container	\$1,000.00

TRANSPORTATION

Transportation Hub	Vehicle Type	Unit Rate	Unit of Measure
Braintree, MA Facility	Cusco with Operator	\$1,134.00	Load

(1) A demurrage charge of \$117.00 per hour will apply for each hour in excess of 1 hour(s).

ACCESSORIALS

Pumping time	\$130.00 per Hour
Tank Wash	\$300.00 Each

WASTE CLASSIFICATIONS SPECIFICATIONS

Waste Code	Description
CNOS	Non Hazardous Semi-Solids Must be able to be landfilled No herbicides, pesticides, or cyanides Source of PCB < 50 ppm Flash point over 140°F PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFILL ***** Non-hazardous Must be biodegradable No PCB pH – 2.1 to 12.4 PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFARM

TASK 3: CONCRETE DISPOSAL

Amount	Description	Qty/UOM	Days	Price	Total
1	Equipment Operator	8 hour	1	\$68.00	\$544.00

"People and Technology Creating a Safer, Cleaner Environment"



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Amount	Description	Qty/UOM	Days	Price	Total
0	Equipment Operator, Overtime	0 hour	1	\$102.00	\$0.00
8	Rolloff Straightjob	1 hour	1	\$82.00	\$656.00
10	Non haz to turnkey	1 ton	n/a	\$110.50	\$1,105.00
1	Rolloff Poly Liner	1 each	n/a	\$86.00	\$86.00
				Total	\$2,391.00

* Includes portal-to-portal travel time

TASK 3: TOTAL ESTIMATE

\$2,391.00

Estimated Recovery Fee

\$239.10

Estimated total, including Fees

\$2,630.10

GENERAL CONDITIONS

- Except where superseded by an existing services agreement the following terms and conditions apply to this quoted business.
- The customer hereby acknowledges that the estimated cost is based upon a preliminary appraisal by a Clean Harbors Representative, and that the amount invoiced by Clean Harbors will be based upon labor and materials actually expended in performing the scope of work. Any changes in the scope will be billed on a time and materials basis.
- Clean Harbors guarantees to hold these prices firm for 60 days.
- Terms: Net 15 Days
- For work to begin we ask that you acknowledge the quotation with a signature and provide the appropriate purchase order number. Where modifications to the scope of services become necessary, Clean Harbors will notify the customer promptly and obtain customer authorization for such modifications and a revised contract price will be established in order to finish the project.
- This proposal is contingent on the customer providing full and complete access to the site. Customer represents and warrants to Clean Harbors that the customer has the legal right, title and interest necessary to provide access to the site. In addition, customer warrants that it has supplied Clean Harbors complete and accurate information regarding the site, subsurface conditions, utility locations, site ownership, hazardous materials or wastes and other substances or hazards likely to be present and any other reports, documentation or information concerning the scope of work.
- Interest will be charged at 1.5% per month or the maximum allowed by law for all past due amounts.
- Disposal will be managed within the Clean Harbors Network of Approved Facilities.
- Local, state and federal fees/taxes applying to the generating location/receiving facilities are not included in disposal pricing and will be added to each invoice as applicable.



GENERAL CONDITIONS

- Materials subject to additional charges if they do not conform to the listed specifications.
- Electronically submitted profiles will be approved at no charge. Paper profiles will be charged at \$75.00 each.
- Clean Harbors supports many invoice delivery options (E-mail, Electronic Invoicing, EDI, Etc.). Pricing is based on Clean Harbors' standard invoice delivery method of E-mail. If another delivery method is required there could be an additional service fee per invoice. Any alternate delivery methods must be reviewed and approved by Clean Harbors prior to acceptance and implementation.
- A variable Recovery Fee (that fluctuates with the DOE national average diesel price), currently at 10.0%, will be applied to the total invoice. For more information regarding our recovery fee calculation please go to: www.cleanharbors.com/recoveryfee.
- Pickups that require same day or next day service may be subject to additional charges.
- Pickups cancelled within 72 hours of scheduling will be subject to cancellation charges.
- Transportation charges to the final disposal facility will be charged in addition to local transportation to our truck to truck hub/local facility and will vary with logistics and routing.
- Time over eight (8) hours in the normal workday and all day Saturday is considered overtime and will be billed at 1.5 times the applicable straight time rate for all billable personnel unless otherwise quoted. Sunday and Holidays are considered premium time and will be billed at 2.0 times the applicable straight time rate for all billable personnel unless otherwise quoted.
- This proposal is submitted contingent upon the right to negotiate mutually acceptable contract terms and conditions, which are reflective of the work contemplated, and an equitable distribution of the risks involved therein. In the event that such agreement cannot be reached, Clean Harbors reserves the right to decline to enter into such an agreement without prejudice or penalty.
- In the event that legal or other action is required to collect unpaid invoice balances, Customer agrees to pay all costs of collection, including reasonable attorneys' fees, and agrees to the jurisdiction of the Commonwealth of Massachusetts.
- On June 30, 2018 the EPA activated the E-Manifest system. The EPA will charge the receiving TSDF a fee per manifest. To cover the cost of the E-Manifest, Clean Harbors will charge \$10 per manifest on every invoice.
- Unless specifically noted, these rates are not valid where Prevailing Wages and / or certified payroll apply. Any Prevailing Wage rates will be quoted on a case-by-case basis.
- Customer will be responsible for providing water on site. If not provided, additional charges will apply.



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ACKNOWLEDGEMENT

Your signature below indicates your acceptance of the pricing and terms detailed in the quote above.

Thank you for the opportunity to be of service.

Signature

PO#

Date

Print Name

Quote # 3229668

